

TRAINING USA, INC.

QUARTERLY NEWS

Q1 – 2023

WHAT IS OUR WHY?

Our belief is that almost ALL accidents are avoidable. And in our safety training we use real life examples of how injuries and deaths occur on worksites to help make sure that tragedy doesn't strike YOUR employees. We provide training at the location of YOUR choice. We train your employees on the actual equipment that they use (or will be using) every day on the job. And we're flexible regarding the dates and times we schedule the training for you. And when your employees can't attend training in person, we offer virtual / online training classes to supplement our on-site training.

There are no good excuses for not providing proper safety training for all employees who even occasionally work in hazardous environments. We are very proud of the fact that clients who use our safety training services on a regular basis see a significant decline in on-the-job accidents and injuries. And that's really what it's all about – helping you to eliminate on-the-job accidents and injuries. Nobody does it better than we do!



TONY DECRESIE
DIRECTOR OF TRAINING

BUSIER THAN EVER IN 2022 (and 2023)

Despite the impact of yet another COVID variant at the beginning of the year and some late-season hurricanes, Training USA logged its busiest training year in 2022, with over 140 safety training events (a 25% increase over the prior year's activity).

Q: What are your most requested courses?

A: By far, our [Trailing & Load Securement Safety](#) training was requested by our clients in 2022 more than any other course. Additional popular course requests are our [Chainsaw Safety](#), [Fall Protection Safety](#), and [Excavation & Trenching Safety](#). These four classes made up over one third of our schedule in 2022!

Q: Do you offer CEU-accredited courses for DEP license renewals?

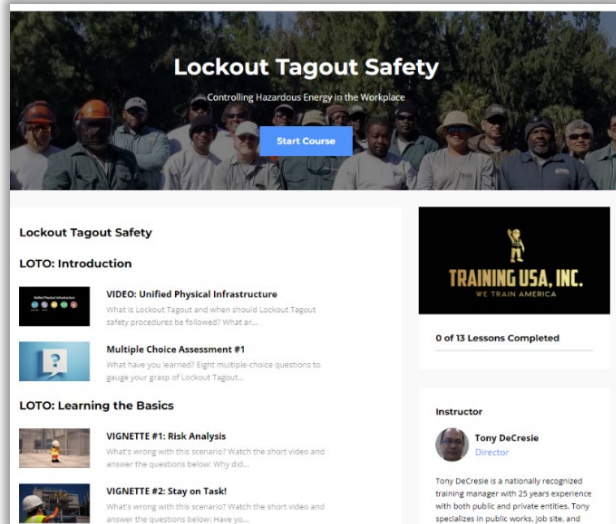
A: We now have 19 CEU-accredited courses! We were pleased to add five more in January 2022 (*Chainsaw, Trailer Transport, Basic Electrical, Water/Wastewater Utility Chemical, and Crane Truck Safety*). And the **deadline for license renewals this year is April 30**, so definitely give us a call to get your courses scheduled as soon as possible for your employees who need CEU credit. All our CEU classes provide 0.7 hours of credit, and you can see the complete list of classes by visiting our [CEU webpage](#).

Q: Are there still training dates available in 2023?

A: Yes! With an additional 70 training events reserved for the first six months alone, our trainers will continue to be busy supporting our clients' safety training programs. But don't worry, we still have dates available for *your* agency's safety training, and our [current course catalog](#) offers more than 60 safety training courses to choose from.

HOW COVID MADE US PIVOT! (PIVOT! PIVOT!)

Like a sofa that won't round a corner in a stairwell, COVID initially presented Training USA's in-person and hands-on safety training program with a seemingly insurmountable obstacle.



However, we found a fantastic solution utilizing Zoom and Kajabi, an online class platform. By mid-summer 2020 we were able to offer clients training in a COVID-safe virtual environment. Our virtual training program uses a hybrid approach of Zoom (for live trainer-and-group discussions) and Kajabi (where students perform individual course work, including short training videos and quizzes).

During the worst part of the pandemic, we were pleased to be able to complete dozens of these virtual training classes, helping many of our participants maintain CEU requirements for DEP licensing in 2021.

While the pandemic is now behind us, we continue to offer virtual training courses, including [Fall Protection](#), [Confined Space Entry](#), [Lockout Tagout](#), [Excavation & Trenching](#) and [Heavy Equipment Safety](#). Let us know if you'd like a demonstration!

KAJABI PROVIDES AN EASY-TO-USE VIRTUAL ENVIRONMENT FOR INDIVIDUAL COURSEWORK IN OUR VIRTUAL CLASSES.

WHAT OUR STUDENTS HAVE SAID...

"The trainer was very professional, knowledgeable, and precise about the training info."

"The strongest aspect of the course was being able to get our newest employees some solid hands-on training with the actual heavy equipment they were going to be assigned to work on BEFORE something bad might happen."

"The instructor articulated well and made the class simple and easy to comprehend, especially the proper use of the harness and how to respect the equipment."

"The trainer was awesome, and the course was very interactive and informative. Kept my attention!"



Do you have questions on any of our courses? Please contact us:

Tel: (813) 995-8872

Email: Info@WeTrainAmerica.com

www.WeTrainAmerica.com